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Jim Ross, PCI Alliance Services



Jim Ross is Director of Advisory Services with PCI Alliance Services Pty Ltd (PCI), an Australian-based consulting firm dedicated to developing and supporting high performance teams in alliancing and other forms of relationship-based contracting.

As adviser to owners, both private and public, major contractors and engineering consultants, Jim has played a leading hands-on role in the strategic planning and establishment of over 50 alliances in Australasia and around the world covering a wide variety of projects and contracts ranging in value from as little as €5 million to over €1 billion. Jim was the principal author of the Victorian Government's Project Alliancing Practitioners' Guide and his suite of papers on the principles and mechanics of project alliancing have been widely distributed in Australasia and around the world. Jim is acknowledged as a leading advocate and practitioner of alliancing and is known for his practical application of alliance principles to complex projects to deliver consistently superior outcomes.